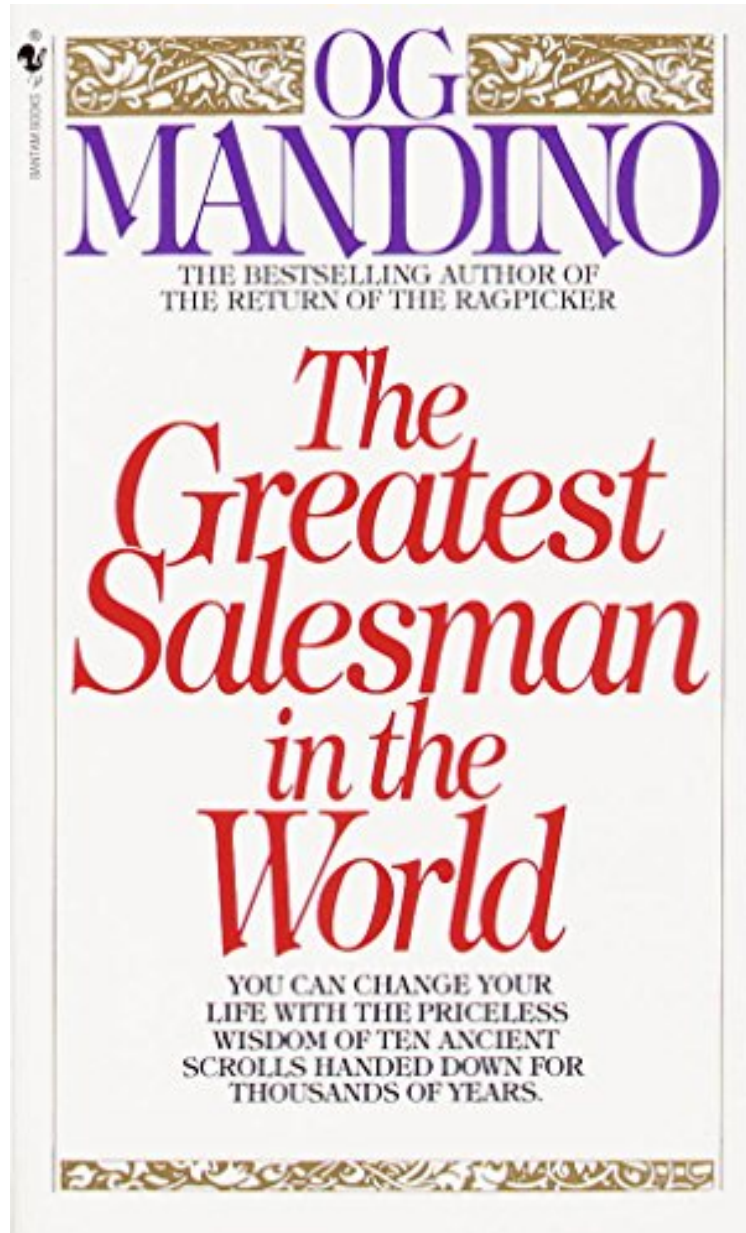


(Mobile pdf) The Greatest Salesman in the World

## The Greatest Salesman in the World

Von Og Mandino

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**Von Og Mandino : The Greatest Salesman in the World** before purchasing it in order to gage whether or not it would be worth my time, and all praised The Greatest Salesman in the World:

KundenrezensionenHilfreichste Kundenrezensionen0 von 0 Kunden fanden die folgende Rezension hilfreich. Einfach

und Wichtig Von Sarah Alch bin erst vor kurzem auf dieses Buch gestoßen und es hat mich fasziniert. Auch weil es mich an mein Liebling Buch "der Alchimist" erinnert hat. Schn verpackt als eine Geschichte im Orient. Es ist sehr sehr motivierend, auch wenn man nicht beabsichtigt Verkäufer zu werden. :) Die "Regeln" motivieren etwas zu erreichen und nicht so schnell aufzugeben. Meine Empfehlung: LIES ES und lass dich inspirieren. 1 von 1 Kunden fanden die folgende Rezension hilfreich. Augenffnend Von Sabrina Stein Das Buch ist definitiv auch in englischer Sprache leicht zu lesen und wahnsinnig interessant. Ich habe es geliebt und habe dank Og Mandinos Schreibstil absolut und eine andere Welt abtauchen können. 0 von 0 Kunden fanden die folgende Rezension hilfreich. Salesmann Von Swen K Eines der kompaktesten Salesbücher die ich gelesen habe. Das englisch ist gut verständlich man muss kein native speaker sein. Man kann es auch gut mehrfach lesen

Kurzbeschreibung What you are today is not important . . . for in this runaway bestseller you will learn how to change your life by applying the secrets you are about to discover in the ancient scrolls. I will persist until I succeed. I was not delivered into this world into defeat, nor does failure course in my veins. I am not a sheep waiting to be prodded by my shepherd. I am a lion and I refuse to talk, to walk, to sleep with the sheep. The slaughterhouse of failure is not my destiny. I will persist until I succeed. From the ancient scroll marked III in The Greatest Salesman in the World Praise for The Greatest Salesman in the World The Greatest Salesman in the World is one of the most inspiring, uplifting, and motivating books I have ever read. I can well understand why it has had such a splendid acceptance. Norman Vincent Peale At last! A book on sales and salesmanship that can be read and enjoyed by veteran and recruit alike! I have just completed The Greatest Salesman in the World for the second time it was too good for just one reading and in all sincerity, I say that it is the most readable, most constructive and most useful instrument for the teaching of sales as a profession that I have ever read. F.W. Errigo, Manager, U. S. Sales Trainer at Parke, Davis Company I have read almost every book that has ever been written on salesmanship, but I think Og Mandino has captured all of them in The Greatest Salesman in the World. No one who follows these principles will ever fail as a salesman, and no one will ever be truly great without them; but, the author has done more than present the principles she has woven them into the fabric of one of the most fascinating stories I have ever read. Paul J. Meyer, President of Success Motivation Institute, Inc. Every sales manager should read The Greatest Salesman in the World. It is a book to keep at the bedside, or on the living room table a book to dip into as needed, to browse in now and then, to enjoy in small stimulating portions. It is a book for the hours and for the years, a book to turn to over and over again, as to a friend, a book of moral, spiritual and ethical guidance, an unfailing source of comfort and inspiration. Lester J. Bradshaw, Jr., Former Dean, Dale Carnegie Institute of Effective Speaking Human Relations I was overwhelmed by The Greatest Salesman in the World. It is, without doubt, the greatest and the most touching story I have ever read. It is so good that there are two musts that I would attach to it: First, you must not lay it down until you have finished it; and secondly, every individual who sells anything, and that includes us all, must read it. Robert B. Hensley, President, Life Insurance Co. of Kentucky Og Mandino provocatively prods your attention into fascination as he masterfully relates his story. The Greatest Salesman in the World is a book with emotional appeal for millions. Roy Garn, Executive Director, Emotional Appeal Institute There are very few men who have the writing talent with which Og Mandino has been blessed. The thoughts contained in this book symbolize the importance of selling to the entire world's existence. Sol Polk, President, Polk Bros., Inc. de It is a tiny book and it is a treasure. First published in 1968, Og Mandino's classic The Greatest Salesman in the World remains an invaluable guide towards a philosophy of salesmanship. Mandino has a clear, simple writing style that supports his purpose: to make the principles of sales known to a wide audience. A parable set in the time just prior to Christianity, The Greatest Salesman in the World weaves mythology with spirituality into a much-needed message of inspiration in this culture of self-promotion. Mandino believes that in order to be a good salesperson, you must believe in yourself and the work which you are doing. It is a simple but profound spiritual philosophy about how to succeed in the world's marketplace, easily understood and easy to take to heart. --Jodie Buller.co.uk It is a tiny book and it is a treasure. First published in 1968, Og Mandino's classic The Greatest Salesman in the World remains an invaluable guide towards a philosophy of salesmanship. Mandino has a clear, simple writing style that supports his purpose: to make the principles of sales known to a wide audience. A parable set in the time just prior to Christianity, The Greatest Salesman in the World weaves mythology with spirituality into a much-needed message of inspiration in this culture of self-promotion. Mandino believes that in order to be a good salesperson, you must believe in yourself and the work which you are doing. It is a simple but profound spiritual philosophy about how to succeed in the world's marketplace, easily understood and easy to take to heart. --Jodie Buller